

2023 ANNUAL REPORT

2023: NEW YEAR, NEW STRATEGY



TO LEAD NEW HAMPSHIRE'S **CLEAN ENERGY** TRANSITION

BY 2050, NEW HAMPSHIRE'S **ENERGY SYSTEM** IS DECARBONIZED





SOURCE OF SERVICE PRINCIPLES

- We are focused on renewable energy, energy efficiency, and beneficial electrification.
- Energy rates and costs must be affordable for all. 2
- The energy system must distribute economic and 3 environmental burdens fairly.
- The energy system must be secure, resilient, and reliable.

A WORD FROM OUR EXECUTIVE DIRECTOR

66 What a whirlwind of a year.

I can still remember when, just a few months after having taken the position of Executive Director at Clean Energy NH, the Inflation Reduction Act miraculously emerged out of Washington DC, after having seemed doomed by congressional gridlock. At the time I remember thinking: **this is the decade to deploy**.

Little would I realize that it would take nearly two years for the deployment of those funds to actually begin, and that in the intervening period inflation and interest rates would create a completely different macroeconomic picture for renewable energy and energy efficiency.

But now we are truly beginning to see the world change around us. In 2023, we saw:

- CENH is on track to triple our staff who are directly helping deploy clean energy in local communities.

 Beginning with two staff who served small businesses and municipalities in Coos County, the Energy Circuit Riders team will expand to seven in 2024. This will include launching a new partnership with the USDA to provide technical assistance to businesses state-wide that want to pursue Renewable Energy for America Program (REAP) Grants, as well as expanding to serve towns in Sullivan County.
- The historic launch of community power aggregation. Between the Community Power Coalition of New Hampshire and the state's competitive supply brokers, there are more than twenty communities that have become the new default electric suppliers for their communities. More than two dozen more will launch over the course of the next 6 months, and by the time this letter reaches you, likely as many as 100 communities will have begun the process of joining an aggregation. These programs are saving residents millions of dollars each month.
- The deployment of clean energy technologies is accelerating. Thanks to successes at the legislature we have unlocked the market for 1 to 5 megawatt (MW) community solar in the state, and there are currently more than 500MW of projects in utility interconnection queues, enough to triple the states' installed capacity. Furthermore, 2023 saw 40 percent year-over-year growth in both solar installations and the number of EVs registered in New Hampshire.

But the **challenges remain**. The state has yet to deploy EV charging infrastructure at a pace that is anywhere near what's needed to confront the challenge of eliminating emissions from the transportation sector. The state's energy efficiency programs have been saved and stabilized, but are still failing to invest in hundreds of millions of dollars of cost-effective energy efficiency investments, due to political constraints. And while federal

funds have begun to flow to the state, tens of millions of dollars of incentive and rebate programs still need to be defined and rolled out.

In short, this is the critical decade and we're making real progress, but there's still so much left to do.

Heads down all, let's get to work.



TECHNICAL ASSISTANCE

Transforming the market for energy options by supporting municipal and business leadership in the deployment of clean energy.

The Energy Circuit Rider (ECR) team **provides free technical** assistance to municipalities and local energy committees, so they can identify and implement energy projects that reduce fossil fuel energy use and costs while providing additional public health and community resiliency benefits.

In 2023, Clean Energy NH added two additional circuit riders serving the Monadnock and Seacoast regions, and a Circuit Rider **Program Director** to oversee and expand the team, and won a critical grant to expand the program to Sullivan County.



pounds of projected lifetime greenhouse gas (GHG) emissions avoided in 2023

TYPE & NUMBER OF COMPLETED PROJECTS IN 2023*

SOLAR







LIGHTING









WEATHERIZATION



EV INFRASTRUCTURE



HEAT PUMPS

Projects take quite some time to reach completion. However, there were over 50 projects in the pipeline by the end of 2023. *icons represent number of completed projects in 2023.

total cost of projects in 2023

\$553K

incentives/grants received to offset project cost in 2023

\$1.34M

projected lifetime savings in 2023

In late 2023, Jeanne Shaheen introduced

The Energy Circuit Riders Act, which would make this a nation-wide program

From the Bipartisan Infrastructure Law to the Inflation Reduction Act, we've made historic investments in energy efficiency and clean energy and it's critical that rural communities take advantage of these resources to the fullest extent. We've seen what these programs can do in the Granite State to lower costs for families and protect our environment—it's time we make sure all of our communities benefit.

U.S. Senator Jeanne Shaheen

ENERGY CIRCUIT RIDER SERVICE AREA

	Prior to 2023	As of December 31, 2023
# of NH Towns in Service Area	(12% of NH towns)	(47% of NH towns)
Population of Towns in Service Area	47,895 (3% of NH population)	604,405 (43% of NH population)

IN DEMAND TOPICS

- Community Power Aggregation
- Electric Vehicle (EV) Charging Infrastructure
- Energy Efficiency
- Solar
- the Inflation Reduction Act (IRA) and the Bipartisan Infrastructure Law (BIL)

NEW PROGRAM LAUNCH

Statewide technical assistance for small businesses and agricultural producers through the US Department of Agriculture's (USDA) Rural Energy for America Program (REAP).

POLICY & REGULATORY ACTION

Transforming priorities and challenges into solutions at the Statehouse and New Hampshire Public Utilities Commission.

Working with a broad coalition of clean energy advocates, CENH **advocated for policy solutions** to:

EXPAND MUNICIPAL NET METERING

An energy omnibus bill passed in 2023 removed a limitation on municipal group hosts that required all members be in the same political subdivision as the generation facility. As a result, towns can now band together to share in the electricity produced by solar arrays in neighboring towns.

Currently, there are more than 500 megawatts of small and medium solar and storage projects in local New Hampshire interconnection queues, enough to double the total generation capacity of the state.

DIVERSIFY ENERGY PROCUREMENT

CENH worked with the Business and Industry Association of NH and the NH Department of Energy to craft and pass a bill that would authorize the electric utilities to issue an RFP to procure electric supply from new generation resources. CENH was supportive of this approach because currently, 99% of all proposed new generation in New England is either wind, solar or battery storage.

Once this Request for Proposal (RFP) is issued in 2025, it is possible that it could result in the construction of hundreds of megawatts of new clean energy resources in the years to come.

PROTECT ENERGY EFFICIENCY PROGRAMS (SB 113)

The adoption of SB 113 (2023) ensured the sustained funding and policy continuity of New Hampshire's energy-efficiency programs. The modest legislative change overturned a harmful order issued by the NH Public Utilities Commission's (PUC) which would have undermined our efforts to reduce fuel oil and propane consumption. The language in SB 113 codified a longstanding methodology for calculating the costs and benefits of the NHSaves energy-efficiency programs delivered by the NH utilities and assures that some of the state's most cost-effective and popular energy efficiency programs remain funded at their existing levels and can deliver the same benefit to our state's economy.

Without this bill, the fuel-neutral weatherization programs that are accessed by the largest number of NH residents would have suffered drastic budget cuts. As a result of the passage of this bill, the NH PUC approved the latest three-year energy efficiency without drama for the first time since 2021.

This pattern of behavior from the PUC continues to be of concern, as this was the second time in two years the legislature needed to provide relief from attempts by activist regulators to undermine the state's popular energy efficiency programs.

INSIDE THE PUBLIC UTILITIES COMMISSION

Energy laws are written at the legislature, but it is the Public Utilities Commission (PUC) that interprets and implements these laws. **Safeguarding our commitment to clean energy necessitates vigilant monitoring of these regulatory processes.**

INVESTIGATIONS

In 2023, CENH provided testimony to the commission in investigations regarding:

- IR 22-053: Utility energy procurement market practices
- IR 22-042: Energy efficiency programs
- IP 22-001 Distributed energy resource (DER) interconnection
- IP 23-002: Energy storage compensation
- IR 22-076: EV Charging Rate Design

ADJUDICATIVE PROCEEDINGS

CENH was an active intervenor in the following dockets:

- DE 23-068: the newest triennial energy efficiency plan
- DE 22-073: the state's first utility-owned
 5MW solar project
- DE 22-060: The newly opened net-metering docket, which will determine the future of the distributed solar industry in NH

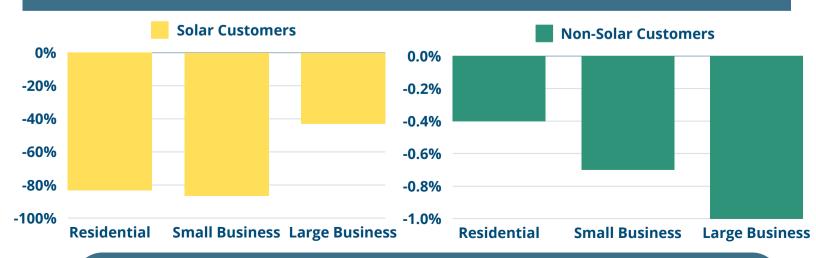
DEFENDING NET ENERGY METERING

CENH continued to lead a coalition in the Net Energy Metering (NEM) docket that began in 2022. Net metering continues to be the bedrock of the economics of distributed solar and hydropower in the Granite State.

CENH worked with leading national consultants to submit testimony that demonstrates that *distributed generation not only benefit solar and hydro power project owners, but all electric customers in the state.*

WHEN WE ADD MORE SOLAR, ELECTRIC BILLS GO DOWN FOR EVERYONE.

Based on the testimony of R. Thomas Beach on behalf of CENH in PUC Docket 22-060





WWW.CLEANENERGYNH.ORG/NEM

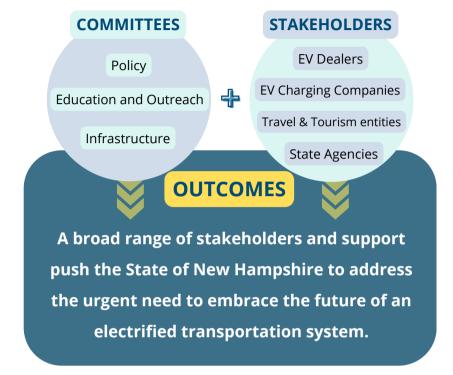
2023 HIGHLIGHTS

Fostering collaboration among industry leaders, policymakers, and community members, stakeholder initiatives have resulted in significant advancements in energy projects and policy.

DRIVE ELECTRIC NH COALITION

Drive Electric NH is a coalition of public and private stakeholders whose mission is to accelerate the adoption of electric vehicles and the installation of supporting charging infrastructure in New Hampshire.





In 2023, DENH continued to grow from an education and outreach oriented effort to one that is now fostering policy changes and infrastructure investments while still maintaining the initiative's roots. **Fostering conversations** among an increasingly diverse range of stakeholders, inclusive of EV dealers, charging companies, state agencies and travel and tourism interests, this broad range of support led to the **State pursuing greater amounts of federal EV charging funding than initially planned**.

CLEAN ENERGY WORKING GROUP

Initially recognized as the Solar Working Group, the group expanded considerably in 2023, increasing the number of participants as well as the range of industry participation. The stakeholder group has transitioned into the **Clean Energy Working Group**, inclusive of residential, commercial, and utility scale solar companies, hydro members, and utility companies. **This broad engagement allows for the formation of consensus as to how progress can be made** on administrative, regulatory, and legislative matters.

While the legislature remains a challenge, this group has been a resource to the NH State Fire Marshal and the NH Department of Environmental Services when new rules and regulations have come for approval and when new issues arise that state agencies need guidance on. **This has fostered trust and understanding between state agency staff and developers**, as CENH facilitates and maintains open communication channels between them.

NHEnergy Week

After five years of being the lead organizing partner for the annual NH Energy Week event series, in 2023, The Nature Conservancy in New Hampshire passed to torch to Clean Energy NH.

2023 Organizing Partners included: Clean Energy NH, Community Development Finance Authority, NH Brewers Association, NH Businesses for Social Responsibility, NH Small Business Development Center, Ski NH, and The Nature Conservancy in NH. The 6th annual event was sponsored by NHSaves.

2023 Energy Champion Awards recipients:

Municipal Energy Champion

Presented to the **Town of Derry**

Small Business Energy Champion (< 100 employees)

Presented to Community Power Coalition of NH

Large Business Energy Champion (100+ employees)Presented to *Hitchiner Manufacturing*

Legislative Energy Champion

Presented to Representative Kat McGhee

NEW for 2023: Young Professional Energy Champion *Presented to Mercedes Olster*



KEY INITIATIVES & ACTIVITIES





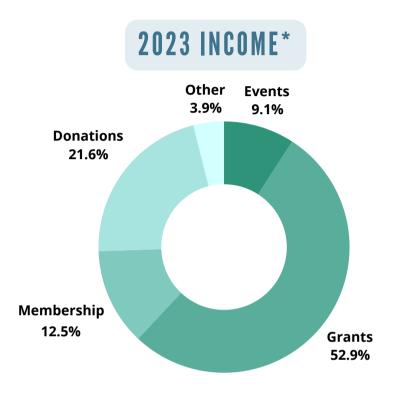
FOSTERING NH'S NEXT GENERATION OF ENERGY PROFESSIONALS

With an active Advisory Group, the focus of 2023 was on strategic planning, defining the group's mission, vision, and key initiatives moving forward. A **monthly newsletter** with specially curated energy content was created. Rising young professionals have been featured on the **YPiE Spotlight** sharing stories and resources to those interested in being more engaged in the energy industry.

YPiE continues to work increasing exposure through the Granite State by hosting in-person and virtual events and collaborating with other organizations and colleges in 2024.

FINANCIAL OVERVIEW

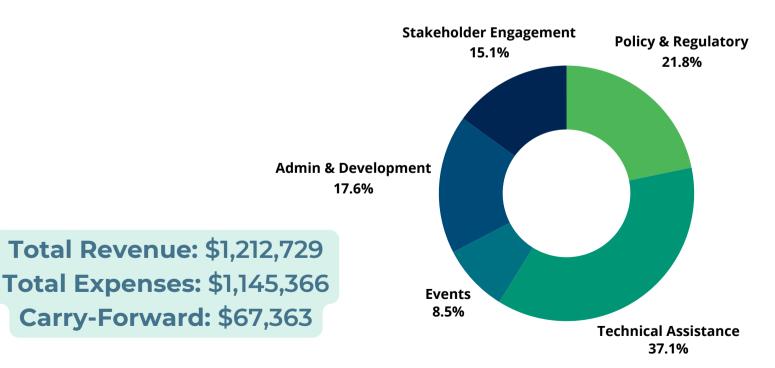
We are committed to diversifying and expanding our funding sources to ensure robust financial health and long-term organizational sustainability.





total donations raised for the 2023 annual giving campaign

RESOURCE ALLOCATION



*Charts are provided for illustrative purposes. Detailed financial report available upon request.

OUR SUPPORTERS

The individuals, communities, organizations, and foundations whose passion and commitment for clean energy showed more than ever this year.

MUNICIPAL MEMBERS*

The towns and cities across New Hampshire that we serve are committed to making their communities more energy-efficient and sustainable.

Atkinson Bedford **Boscawen Bristol Canterbury** Carroll **Center Harbor Cheshire County**

Chester Claremont Derry Dover

Durham **Enfield** Exeter Gilmanton Grantham Hanover Hooksett Hudson Jaffrey Keene Lebanon

Loudon Lyme Mason Meredith Nashua Newmarket **Northwood Pembroke Plymouth** Portsmouth Rollinsford

Rve Sandwich Shelburne Sullivan County **Tamworth** Temple Warner Washington Weare Webster Wolfeboro

GRANT AND FOUNDATIONAL SUPPORT*





An **Environmental Trust**



Anonymous Foundation











LEADERSHIP CIRCLE MEMBERS*

Our Leadership Circle members recognize individuals whose charitable contributions are greater than \$1,000 in a fiscal year:

Jinjue Allen Thomas Burack

Thomas & Patience Chamberlin Dan Clapp Phil Coupe Mark Dell'Orfano

Sam Evans-Brown

Stephen & Rosamund Forrest Carol Foss Mike Fradette

Barbara Freeman

Jameson French Bart Fromuth Martha Fuller-Clark **Wes Golumb Julia Griffin** Frank Grossman Paul & Veronica Guyre William Hopwood Mary Lou Krambeer

John & Anne McCausland lav McFarland Tom & Tara Meissner Clayton Mitchell & Kate Epsen **Keith Nelson Charlie Niebling**

Les Otten Venu Rao

Gil & Laura Richardson

Richard & Marjorie Rogalski

Rick Russman Meghan Semiao Eric Soederberg Barbara Sweet Peter Vandermark

Steve Walker **David Watters**

David & Gail Worthen

*KEY: (**bold** = 2022 and 2023 contributors, *italic* = 2022 contributors, regular = 2023 contributors)

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Patricia Beffa-Negrini

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Chris Muns Erin Murphy leff Myrdek Gary Newfield

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Imre Szauter Allison Tanner Robert Taylor

Victoria Anne Theroux

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Kevin Woolley Susan Yakutis Mark Zankel Jeffrey Zellers

*KEY: (**bold** = 2022 and 2023 contributors, *italic* = 2022 contributors, regular = 2023 contributors)

CLEAN ENERGY LEADER BUSINESS MEMBERS

Clean Energy Leader Business Members are businesses that are industry leaders committed to transforming New Hampshire's energy future.







BUSINESS MEMBERS*

Businesses and organizations that support addressing the state's high energy rates by promoting innovation and the development of a long-term clean energy policy that will provide business opportunities, attract new industries, and inspire financial investments in the Granite State.

603 Solar

Abacus Energy Works, LLC

ABC Energy Savings

Advanced Building Analysis

Affinity LED Lighting

Agilitas Energy

Ameresco

Ashuelot River Hydro Inc.

Aspire Residential

Autumn Lane Energy

Barrington Power

BCM Environmental & Land Law, PLLC

Brayton Energy

Briar Hydro Associates

Brookfield Renewable

Bruss Project Management

Calpine Energy Solutions

Champlain Energy Systems

Chargepoint

ClearPath Energy LLC

Community Development Finance Authority

Community Hydro

Cornerstone Government Affairs, Inc.

Dartmouth: Irving Institute & Tuck Revers Center

DDH Energy Consulting

Dennis Mires, PA The Architects

Downs Rachlin Martin PLLC

Driftpoint Renewables

ECA Solar

ecoCFO

Encore Renewable Energy

Energy Audits Unlimited

Energy LB Resources LLC

Eversource

Freedom Energy Logistics

Froling Energy

GDS Associates, Inc.

Glenvale Solar

Granite CEO Peer Group

Granite Outdoor Alliance

Granite State Solar

Great River Hydro

Green Energy Options

Green Lantern SolarGreen Street Power Partners

GSSG Solar, LLC

Hitchiner Manufacturing Co.

Horizons Engineering

IBEW Local Union 490

Ingeniator Group

Kearsarge Energy LP

Kendall Sustainable Infrastructure, LLC

Kiefer Energy Innovations, Inc.

KW Management, Inc.

Lake Sunapee Protective Association

League of Conservation Voters

Liberty Utilities

Lodestar Energy

Loon Mountain Resort

Maine Energy Systems

McLane Middleton

Micro Turbo Technologies

Midscale

Milestone Financial Planning

Mitsubishi Electric Trane HVAC US LLC

Monadnock Energy

New England Commercial Solar Services

New England Solar Pros

New Leaf Energy

Newell & Crathern, LLC

NextEra Energy

NH Community Loan Fund

NH Renewables

NH Solar Choices, LLC

NH Solar Garden

NHSaves

Nixon Peabody

Nobis Engineering

Normandeau Associates

North Light Energy, LLC / DESRI

Northeast Clean Energy Council

Norwich Technologies

NRGTree

Oak Square Partners

Olivewood Energy

Orr & Reno

Palmer Management Corporation

Pope Energy

Quebec Delegation in Boston

Rath, Young & Pignatelli, PA

RENEW Northeast

Reno Energy Consulting

Renua Energy

Resilient Buildings Group

ReSource Waste Services LLC

ReWild Renewables

Ritchie Associates

Rockywold-Deephaven Camps, Inc.

Seventh Gen Solar

Sheehan Phinney

Sheldon Pennoyer Architects

Siemens Industry

Ski NH

Skylight Solar

South Pack Solar

Standard Power of America

Sundial Solar

Sunrun

Sustainable Energy Advantage

Sustainable Strategies 2050 Inc

Tarm USA, Inc

The Dupont Group

The Marbl Platform

TRC Companies

Triland Partners

Unitil

Wagner Forest Management Ltd.

Walden Renewables

Wire Belt Company of America

Worthen Industries



CENH Staff and Board of Directors Retreat at Alnoba in Kensington, NH

OUR BOARD OF DIRECTORS

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MADELEINE MINEAU - VICE-CHAIR *Essex Hydro*

DAN CLAPP - SECRETARY *ReVision Energy*

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APRIL SALAS *Irving Institute*

MEGHAN SEMIAOCopia Power

CHRIS STEWART

SHERRIE TREFRY VHB

DAVID WORTHENWorthen Industries

OUR TEAM

Staff capacity and expertise increased in 2023: beginning with a team of seven and growing to an organization of eleven.



SAM EVANS-BROWN

Executive Director



BETH SAN SOUCIEDeputy Director



CHRIS SKOGLUND

Director of Energy Transition



NICK PAUL

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KATRIN KASPER
Energy Circuit Rider
(Seacoast Region)



GABE CHELIUS

Small Business
Energy Circuit Rider



ANNA LI PREBLE

Administrative

Assistant

IN 2024, CENH CELEBRATES OUR



SAVE-THE-DATE
SEPTEMBER 19, 2024



BEDFORD EVENT CENTER BEDFORD, NH